



NAIOP Scholars: Promoting student membership, education, participation and career opportunities.

2016-2017 Benefits

www.NAIOPNJ.org/StudentMembers

Attend events at no extra charge • Enter CRE Intercollegiate Case Study Competition • Access NAIOP Members • Gain Knowledge & Connections that Advance Careers

NAIOP NJ, the commercial real estate development association, recognizes the importance of Student Members to our association and our industry: educating students on industry issues, and introducing them to our organization and members will ensure that we have a pool of future leaders, members and advocates. Student Members receive all the benefits of membership: full access to NAIOP News, Advocacy, Information, Opportunities and People...and more!

■ Subscriptions to Chapter News and the WeekEnd Brief public policy bulletin ■ Full access to the website, including the NJ Member Directory ■ Opportunities to meet industry leaders, policy makers and Developing Leaders ■ Access to our Facebook and LinkedIn groups. ■ Free registration for most events.



Access Industry Leaders, Connections to Employment Opportunities: NAIOP Scholars underwrites Student Member participation at programs, giving them the benefit of educational seminars and access to networking opportunities that may lead to industry careers. Student Members annually have over a dozen opportunities to attend educational & networking events that give them a real-world understanding of industry issues and an introduction to the industry leaders who may be their future employers! NAIOP Scholars enables Student Members to attend such events at no charge, as well as hosted DL Mixers and Evening with a Legend dinners. Many former Student Members are now working for NAIOP members.

CREICS Student Competition (top photo): Managed by former Student Member Intern Chanchal Singh, the 2016 competition saw teams from Rutgers, Monmouth and NYU design the transformation of a stranded asset (donated by KRE Group). Judges included Woodbridge Mayor John McCormac, and Jersey City Deputy Mayor Marcos Vigil. A \$5,000 cash prize was awarded at the April Chapter Meeting, where all of the students had a chance to present their designs before the Mayors and industry leaders (potentially future employers!).



Testimonials:

"The Digital Disruption seminar was forward thinking and engaging, blending my interest in tech with my concentration in real estate development. I learned how big data is enhancing real estate marketing, and at the end of the program I knew I wanted to attend more, so I joined NAIOP NJ. From the panel of Mayors at the Public Policy Symposium, I now know strategies that work and those that do not when courting industries and businesses to increase a local tax base. I have additional insight on the future of TOD after listening to the former Director of NJ TRANSIT speak about millennials, their attraction to urban spaces and use of public transportation. Meeting members working in the field is giving me insight into the nuances of development not covered in textbooks or class discussions." - **Winstina Hughes, the Bloustein School at Rutgers** (pictured with Legislative Committee Chair Alan Lambiase, second photo).



"NAIOP members have been welcoming and engaging...the opportunity to converse with some of the most well-known leaders of the industry, especially at 'Evening with a Legend' dinners, is something few groups provide. Serving on the Legislative Committee has been a great learning experience, one not often easily accessible for someone new to the field. The NAIOP staff helped me find ways to be more engaged, offering opportunities to volunteer and providing guidance throughout my job hunt. NAIOP is an association I expect to be a part of throughout my career and I enthusiastically recommend it to anyone interested in any part of the real estate field." - **Michael Martone, Graduate of the Bloustein School at Rutgers** (receiving the Student of the Year award from VP Associate Affairs Meryl Gonchar and President Clark Machermer, third photo).



"My time as a Student Member and Education Intern at NAIOP NJ was incredibly valuable to me. Many members took time to meet with me during my job search and connect me with potential employers. I've built relationships that will last throughout my career." - **Chanchal Singh, Graduate of the Bloustein School at Rutgers** (pictured with Senate President Steve Sweeney and NAIOP NJ CEO Mike McGuinness, bottom photo).

Learn more about Student Membership and benefits at www.naiopnj.org. **NAIOP thanks our 2016-17 Patrons:** Colliers International ■ Forsgate Industrial Partners ■ Liberty Property Trust ■ Whitesell Construction Co.