



## NAIOP Scholars: Promoting student membership, education, participation & career opportunities / 2018-2019 Report Card

- Over 100 Student & University Members from 14 Schools
- Baruch CUNY wins CREICS Competition
- Access to Employment Opportunities with NAIOP NJ Members
- Knowledge & Connections that Advance Careers



**Thanks to the generous support of our Patrons**, the NAIOP Scholars program continued to support and engage student members over the 2018-2019 academic year! Student Members receive full membership benefits, including access to committees, events and industry leaders who can help them find success in our industry.



**Outreach to Colleges & Universities:** With members from the Kislak Institute at Monmouth, the Bloustein & Business Schools at Rutgers, Montclair University, Lehigh University, Temple University, Dartmouth College, Fairleigh Dickinson University, The Wharton School, Roger Williams University, Villanova University, Emory University School of Law, CUNY Baruch College and NJIT, NAIOP's Student Membership has expanded to 14 schools and over 100 members. Monmouth is a University Member (bottom photo), and we continue to partner with the Rutgers Center for Real Estate on their continuing education programs.



**Access to Industry Leaders, Connections to Employment Opportunities:** Student Members annually have over a dozen opportunities to attend educational & networking events (such as Industry Insights dinners, 1<sup>st</sup> photo, and Community Action Day, 2<sup>nd</sup> photo), that give them a real-world understanding of CRE issues and an introduction to the industry leaders who may be their future employers! NAIOP Scholars enables Student Members to attend such events at no charge (and meet NJ leaders such as Lt. Gov. Kim Guadagno, 4<sup>th</sup> photo), as well as hosted DL Mixers and Evening with a Legend dinners. Former Student Members have worked at The Port Authority of NY & NJ, Newmark Knight Frank, JLL, Avison Young, Kivvit, Michael Graves Architecture & Design, and others. NAIOP helps member firms find interns and employees from among our Student Members.



**CREICS Student Competition:** Our Fifth Annual CREICS Competition expanded to five schools in 2019: teams from Baruch College (CUNY), Monmouth, Montclair, Rutgers and Villanova competed for the 2019 CREICS Competition prize of \$5,000. Students had the opportunity to tour the Kearny Point site with developer sponsor Hugo Neu, and made in-person presentations before the judges on February 22. All of the students had a chance to present their designs before NAIOP members (potentially future employers!) and guests at the April 3 Industry Insights dinner held at Kearny Point (5<sup>th</sup> photo), where Baruch College was announced as the winner (3<sup>rd</sup> photo). The Competition was judged by: Michelle Richardson, Hudson County Economic Development Corp.; Michael Meyer, Hugo Neu Corp.; Chris Rice, WXY Architecture + Urban Design; Steve Nislick, Hugo New Corp.; Brian Decillis, Cushman & Wakefield; and Brian Sabina, NJ EDA.



### Testimonials:

"As a student entering the commercial real estate industry, NAIOP has been an incredible resource for me. Meeting professionals at events has expanded my education through new perspectives. These experiences have allowed me to see how my education can be applied to the current state of the market. I would recommend NAIOP to any student who plans on entering a field related to commercial real estate." – **Robert Thomson, Roger Williams University, currently interning with Michael Graves Architecture & Design, Princeton, NJ.**



"NAIOP is a vast network of real estate professionals: developers, attorneys, architects, planners, etc. who bring diverse perspectives and expertise. What I learned from NAIOP programs complemented my coursework in grad school, helping me to connect the subject knowledge to the application. NAIOP events provide an excellent opportunity to learn from and connect with industry professionals, and CEO Mike McGuinness was a tremendous resource in my job search." – **Chanchal Singh, Graduate of the Bloustein School at Rutgers, now Housing Development Manager, Housing Authority of Maricopa County, AZ.**

**We are now welcoming Patrons for the 2019-2020 school year:** please contact Barbara Morford (732-729-9900) for details. Learn more about Student Membership and benefits at [www.naiopnj.org](http://www.naiopnj.org). **NAIOP thanks our Patrons:** ■ Forsgate Industrial Partners ■ Colliers International ■ Cushman & Wakefield ■ Whitesell Construction Co. ■ Liberty Property Trust ■ Mack-Cali Realty Corporation ■ Newmark Knight Frank ■